

**NABHOLZ**

# 2020

## A YEAR TO REMEMBER?

2020 has been an unusual year, to say the least. With construction deemed an essential business, our industry has fared better than many during the COVID-19 pandemic and we experienced minimal disruption. Though year-over-year revenues decreased slightly in fiscal 2020, Nabholz was profitable and once again ended the year with a strong balance sheet. Without a doubt, this success is the result of our team's ability to adapt quickly and provide exceptional service and value despite the many challenges posed by the pandemic. We are proud of the dedication, innovation, and commitment of all Nabholz team members and grateful to our clients for allowing us to serve them in 2020.

## HOW NABHOLZ EMPLOYEES HANDLED A GLOBAL PANDEMIC

Our environmental services group invested in equipment and training in order to provide disinfecting services to internal and external clients alike. This investment helped keep construction projects rolling whenever someone on a job site tested positive for COVID-19. Nabholz can now quickly deploy disinfecting crews to various parts of Arkansas, Missouri, Kansas, and Oklahoma.



In total, our environmental group has disinfected 38 job sites, client offices, Nabholz offices, and various pieces of mobile equipment. As a precaution, most of these sites continue to receive regular disinfecting services, which we plan to add to our ever-expanding list of services.

Project teams also stepped up to help clients deal with the pandemic. The University of Central Arkansas (UCA) in Conway hired Nabholz to complete an extensive seven-month renovation of Carmichael Hall — a three-story, 55,000-square-foot dormitory. Then COVID hit. UCA needed every available dorm room at the start of the fall semester so students could socially distance or quarantine. This, they thought, meant postponing the renovation. Instead, Nabholz presented a new timeline and delivered the project in only three months.

When a major railroad client experienced a temporary furlough due the pandemic, we helped them make the most of this difficult situation by completing an extensive project on a very tight schedule. Our industrial team led seven different Nabholz service groups in repairing major foundation and equipment deficiencies in just seven weeks. At any given time throughout the \$1.6 million job, there were 10–30 craftsmen working in a 42,000-square-foot area.



Derek Stout, a project manager for our construction team in Rogers, pitched a digital check-in tool that would allow workers to check in to job sites using their own cell phones. This innovation kept workers from having to enter the same small job trailer and share the same pen and clipboard to check in, thereby eliminating this particular risk for exposure.

And when longtime client Arkansas Children's feared a PPE shortage could impact their ability to serve patients, they contracted Nabholz' millwork team to create a mobile COVID-19 screening booth. This booth allows staff to connect a set of gloves to pre-cut holes in the panels and screen patients at entry points from behind a shield of plexiglass.

Despite 2020's many challenges, our teams have continued to do what they do best — build, repair, and meet the needs of the communities where we live and work.



## 2020 RANKINGS

ENR

#103 TOP 400 CONTRACTORS

BUILDING DESIGN + CONSTRUCTION

#6 TOP K12 SECTOR CONSTRUCTION FIRMS

#29 IN UNIVERSITY CONTRACTORS + CM FIRMS



In fiscal 2020 (Oct 1, 2019 through Sept. 30, 2020), Nabholz completed major projects, broke ground on new ones, expanded our own facilities, and more. Each quarter brought exciting developments to our ever-evolving company.



## OCTOBER '19

- 1 Our Central Arkansas construction team broke ground on a historic expansion of the Arkansas Arts Center in Little Rock.

## DECEMBER '19

- 2 The Jonesboro construction group completed St. Bernard's Medical Center's new five-story surgical tower – a \$103 million undertaking.

Our Tulsa construction team completed work on Stillwater Public Schools' new Westwood Elementary School and middle school addition and renovation.

The Springfield office was awarded two jobs for Springfield Public Schools, Hillcrest High School and Williams Elementary School, which have a combined value of over \$45 million.

## JANUARY '20

- 3 Our Lenexa, Kansas construction team completed a \$130 million bond project in Jefferson City, Missouri. This included a complete overhaul of the existing high school, as well as construction of the brand-new Capitol City High School.

- 4 In Rogers, Arkansas, we hired the first two youth apprentices from our new program that recruits students from area high schools. This program continues to expand.

## MARCH '20

- 5 In Northwest Arkansas, we finished construction on Berryville High School, the culmination of a multi-phased project that included an athletic complex and middle school cafeteria.

- 6 Nabholz began construction on the OKPOP Museum in Tulsa, Oklahoma.

Industrial and Service moved their Tennessee headquarters from Nashville to Portland. These groups increased their revenue by \$2.7 million from FY 2019

## MAY '20

- 7 Acting as both the construction manager and a subcontractor, Excavation began the site development of over 350 acres for the future location of a corporate office for a large retailer.
- 8 Industrial expanded its fleet by purchasing its first 100/140 Versa-Lift. The biggest forklift on the market, it can easily lift 100,000 pounds, or even 140,000 pounds with the base extended.

## 2020 RANKINGS (CONT)

### BUILDING DESIGN + CONSTRUCTION

#30 TOP DATA CENTER CONSTRUCTION FIRMS

### MODERN HEALTHCARE

#17 CONSTRUCTION MANAGEMENT COMPANY

## BUILDING OUR

287

number of different community organizations Nabholz supported financially





7



11



8



9



12



10



13

## JUNE '20

9 Entegrity, a Nabholz company, established a solar development division, which is projected to install upwards of 60 megawatts of solar capacity by the end of 2021 fiscal year.

10 The Oklahoma construction group began work on USA BMX National Headquarters & Arena, also in Tulsa.

## JULY '20

Nabholz began the expansion of our Jonesboro office.

Our service team in Fort Smith moved to a new location on Zero Street.

## SEPTEMBER '20

11 Nabholz completed an expansion and renovation of our Rogers campus, including the addition of a health clinic to further serve employees in Northwest Arkansas.

12 Nabholz broke ground on our first K-12 construction job in Tennessee — a new gym and performing arts center for Franklin Special School District.

## OCTOBER '20

13 Nabholz completed construction of the Saracen Casino Resort, a \$350 million development in Pine Bluff, which was the largest commercial construction project completed in Arkansas in 2020.

## COMMUNITIES

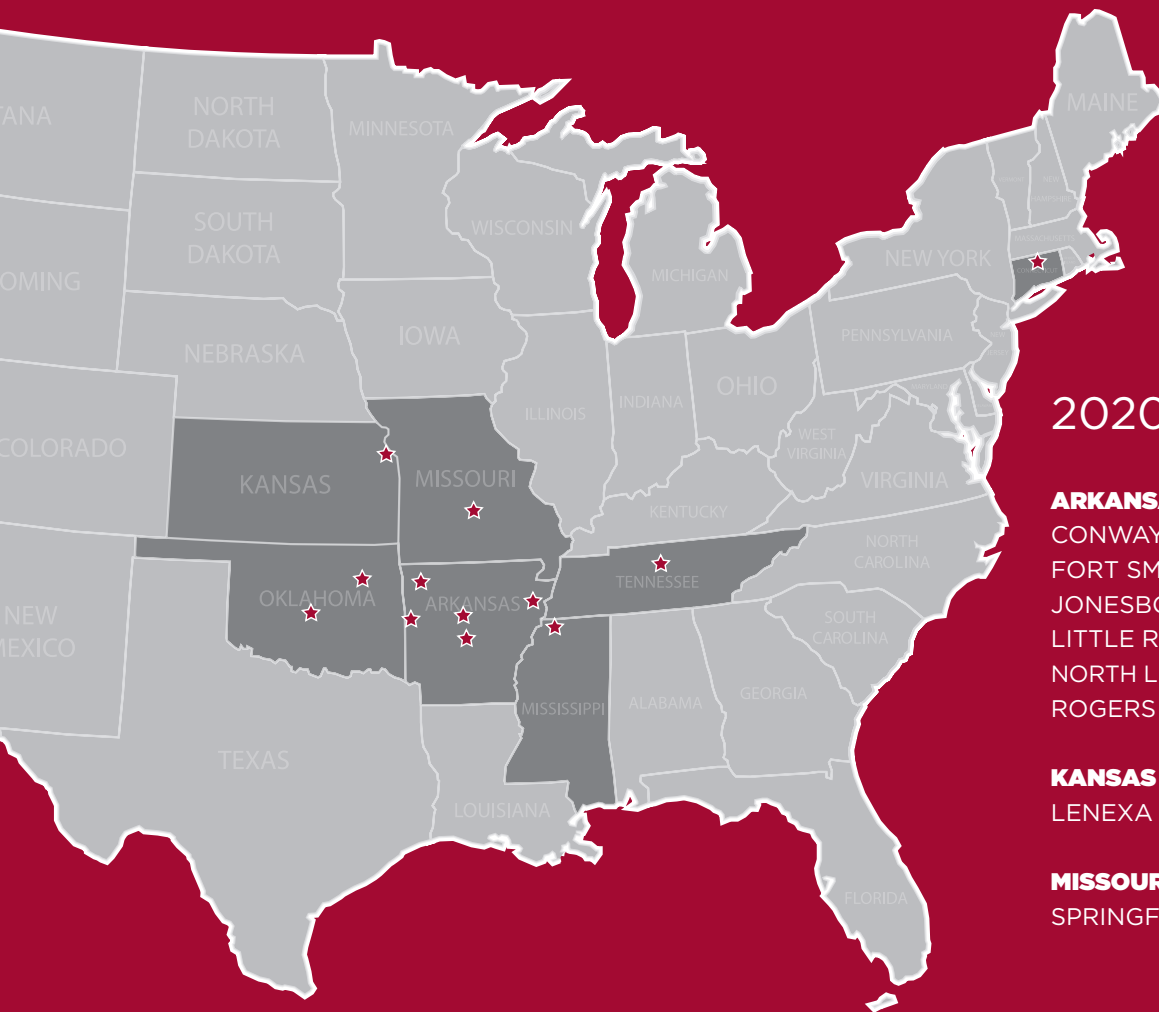
**\$111,500**

in one-time donations were contributed by the Nabholz Charitable Foundation to groups that support differently-abled individuals.

**\$562,500**

was donated or pledged by the Nabholz Charitable Foundation to 15 different organizations, including schools, universities, hospitals, and museums.





## 2020 LOCATIONS

### ARKANSAS

CONWAY  
FORT SMITH  
JONESBORO  
LITTLE ROCK  
NORTH LITTLE ROCK  
ROGERS

### KANSAS

LENEXA

### MISSOURI

SPRINGFIELD

### MISSISSIPPI

OLIVE BRANCH

### OKLAHOMA

OKLAHOMA CITY  
TULSA

### TENNESSEE

PORTLAND

### CONNECTICUT

OXFORD

## 2020 FINANCIALS

**\$15,361**

the average contract amount of jobs performed by our service group

**14%**

percent increase in revenue from our excavation group

**\$2.7M**

the increase in revenue for Nabholz' newest office in Portland, TN between FY 2019 to FY 2020

**37%**

percent increase in revenue from our environmental services group



**GROW**  
OUR PEOPLE

**SERVE**  
OUR CLIENTS

**BUILD**  
OUR COMMUNITIES

**FACEBOOK**

[facebook.com/NabholzCorp](https://facebook.com/NabholzCorp)

**TWITTER**

[twitter.com/NabholzCorp](https://twitter.com/NabholzCorp)

**INSTAGRAM**

[instagram.com/nabholzcorp](https://instagram.com/nabholzcorp)

**LINKEDIN**

[linkedin.com/company/nabholz-corporation](https://linkedin.com/company/nabholz-corporation)

## LIVING OUR **GUIDING PRINCIPLES**

**1,613**

task hazard analyses submitted to the SmartTagIt THA system

**THINK  
SAFETY**

**110**

users who submitted via the new software introduced in October 2019, with more being added in FY 2021

**CURRENT EMR**

**.57**

Level One Status achieved in the AGC-OSHA program

**ASSOCIATED BUILDERS AND CONTRACTORS  
"EXCELLENCE IN CONSTRUCTION" AWARDS**

**8**

ARKANSAS

**2**

OKLAHOMA

**1**

MISSOURI

**THINK  
QUALITY**

**U.S. WOODWORKS WOOD DESIGN AWARD**

**UNIVERSITY OF ARKANSAS - ADOHI HALL**

MULTI-FAMILY WOOD DESIGN

**THE DESIGN-BUILD INSTITUTE AWARDS**

**NORTHWEST ARKANSAS NATIONAL AIRPORT PARKING**

AVIATION CATEGORY

**2,355,908**

the total number of man hours Nabholz performed this year

**2,288**

the number of jobs our Industrial Services group performed

**38**

the number of states in which we worked

**\$17M**

the amount of money Entegrity's solar array will save customers over the life of their facilities

**THINK  
SERVICE**

**633**

Nabholz employees who visited our Brightidea platform, 337 of whom submitted, voted, or commented on ideas

**75**

employee-submitted ideas in response to challenges, 37 of which were implemented or are in testing or under review

**5**

Research and Development requests submitted, all of which were funded

**THINK  
INNOVATION**